

Business Builder Loans

Thank you for your interest in Beneficial State Bank and our potential solutions for your organization. We are providing the information below to assist you in reaching a decision on pursuing an application. This is not a commitment to lend. The terms and conditions are subject to change in whole or in part once our due diligence, credit analysis, and underwriting is complete.

OPTION 1: Term Loan

Loan Amount:	\$10,000 - \$150,000
Documentation Fee:	\$250
Facility Type:	Term
Term:	5 years
Amortization:	5 years
Payments:	Monthly payments of principal plus accrued interest
Interest Rate:	Variable
Index:	WSJ Prime
Margin:	2%, 3%, or 4%
Floor:	Rate at approval minus 2%
Purpose:	Working capital, purchase of machinery/equipment, tenant improvements
Collateral:	Perfected first lien on all business assets. Borrower agrees to execute any documents necessary for Lender to perfect its first security interest/lien on the collateral, and agrees that Bank may file or record any documents necessary to perfect such liens.
Guarantees:	Personal guarantees required from all owners with ownership of 20% or more
Insurance:	Business liability insurance required

OPTION 2: Revolving Line of Credit

Loan Amount:	\$10,000 - \$150,000
Documentation Fee:	\$250
Facility Type:	Revolving line of credit converting to a term loan
Term:	7 years: 2 years revolving period, automatically converting to 5 year term loan
Amortization:	5 years
Payments:	Interest only payable monthly during 2 year revolving period; monthly payments of principal plus accrued interest during the 5 year fully amortizing period
Interest Rate:	Variable
Index:	WSJ Prime
Margin:	2%, 3%, or 4%
Floor:	Rate at approval minus 2%
Purpose:	Working capital or multiple advances for asset purchases or tenant improvements
Collateral:	Perfected first lien on all business assets. Borrower agrees to execute any documents necessary for Lender to perfect its first security interest/lien on the collateral, and agrees that Bank may file or record any documents necessary to perfect such liens.
Guarantees:	Personal guarantees required from all owners with ownership of 20% or more
Insurance:	Business liability insurance required

APPLICATIONS

To apply, please submit the following:

- Beneficial State Bank Commercial Loan Application
- 2 years business federal tax returns
- If application is submitted six months or more into the fiscal year, year-to-date financial statements as of the most recent month end
- Beneficial State Bank Business Debt Schedule
- Business formation documents
- Beneficial State Bank Personal Financial Statement for each guarantor
- 2 years personal federal tax returns for each guarantor
- Additional information and documentation may be requested during underwriting.

DISCLAIMERS

We appreciate the opportunity to present this information. Again, this is not a commitment to lend. These terms and conditions are subject to change.

Please note that this outline does not contain all terms, conditions and other provisions involved in this transaction that would be more fully described in the definitive legal document(s) for the proposed transaction, as approved. The fact that credit approval may be sought pursuant to the terms herein is not a guarantee that such approval will be granted or that Bank's management will not require additional terms and conditions. Bank reserves the right to grant or withhold any approval in its sole and absolute discretion.

[For use with **Oregon** Transactions:]

UNDER OREGON LAW, MOST AGREEMENTS, PROMISES AND COMMITMENTS MADE BY BENEFICIAL STATE BANK CONCERNING LOANS AND OTHER CREDIT EXTENSIONS WHICH ARE NOT FOR PERSONAL, FAMILY OR HOUSEHOLD PURPOSES OR SECURED SOLELY BY THE BORROWER'S RESIDENCE MUST BE IN WRITING, EXPRESS CONSIDERATION AND BE SIGNED BY BENEFICIAL STATE BANK TO BE ENFORCEABLE.

[For use with **Washington** Transactions:]

ORAL AGREEMENTS OR ORAL COMMITMENTS TO LOAN MONEY, EXTEND CREDIT, OR TO FORBEAR FROM ENFORCING REPAYMENT OF A DEBT ARE NOT ENFORCEABLE UNDER WASHINGTON LAW.

[For use with **California** Transactions:]

UNDER CALIFORNIA LAW, A CONTRACT, PROMISE, UNDERTAKING, OR COMMITMENT TO LOAN MONEY OR TO GRANT OR EXTEND CREDIT, IN AN AMOUNT GREATER THAN ONE HUNDRED THOUSAND DOLLARS (\$100,000.00), NOT PRIMARILY FOR PERSONAL, FAMILY, OR HOUSEHOLD PURPOSES, MADE BY A PERSON ENGAGED IN THE BUSINESS OF LENDING OR ARRANGING FOR THE LENDING OF MONEY OR EXTENDING CREDIT, IS INVALID UNLESS IT, OR SOME NOTE OR MEMORANDUM THEREOF, IS IN WRITING AND SUBSCRIBED BY THE PARTY TO BE CHARGED OR BY THE PARTY'S AGENT.